Danny Castonguay

Direct, driven (and mostly tolerable).

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About Me

Father of 3 and CEO of bld.ai and fairstock.trade. I exercise everyday and I don't compromise on sleep, nutrition, and relaxation. I challenge my teams, I create accountability structure, and I give a lot of (tough) love.

Experience

bld.ai

www.bld.ai
Founder & CEO
2018 - Present

bld.ai is a platform where clients explore what they can build with artificial intelligence. Our AI-powered agents help structure well-defined proposals, outlining the situation, complications, resolutions, milestones, and cost estimates. We don't just assemble teams: we provide a mix of AI-driven solutions and top-tier professionals, including designers, engineers, data scientists, attorneys, policy experts, and more. By combining AI with human expertise, we deliver scalable, high-impact solutions that drive real innovation.

- Crafted the company vision and led its growth from zero to millions in revenue
- Recruited the initial network of service providers and built an industry-agnostic professional services firm
- Developed a curation model to recommend the best AI solutions, integrating software, hardware, and human expertise
- Led projects for Fortune 500 companies and well-funded startups across mining, energy, retail, banking, Web3, logistics, and more
- Delivered AI-driven innovations across diverse functions, including finance, HR, procurement, digital twins, and real-time platforms

McKinsey & Company

mckinsey.com
Expert Associate Partner
2007 - 2010, 2013 - 2017

McKinsey & Company is the trusted advisor and counselor to many of the world's most influential businesses and institutions.

- Developed and deployed machine learning solutions for logistics, manufacturing, and energy clients
- Led digital transformation initiatives across railroads, mining, oil & gas, and banking industries
- Created and delivered training programs in machine learning to consultants
- Established academic partnerships focused on deep learning, reinforcement learning, and quantum computing
- Managed client relationships with C-suite executives at Fortune 100 companies

Kalibrr

kalibrr.com
Co-Founder, CTO
2012 - 2013

Kalibrr helps people get hired at the best companies in Southeast Asia, with 2M+ users, 800+ companies, and 66,000+ hires in 2018. Raised $5M, including Y-Combinator.

- Led technical strategy and product development, growing user base from 0 to 100K in 12 months
- Built and managed engineering and design teams
- Developed scalable architecture supporting 2M+ users and 800+ companies
- Secured $5M in funding from top-tier investors including Y-Combinator

MIT | UP Diliman

https://gsl.mit.edu/
Instructor | Adjunct Professor
2012 - 2013

MIT GSL trains and funds top MIT students and alumni to conduct technology incubator courses globally.

- Developed and delivered curriculum for technology entrepreneurship course
- Mentored students through ideation to prototype development
- Organized hackathons resulting in 2 teams presenting at Google Developers Day
- Created assessment framework for evaluating startup potential

Education

Massachusetts Institute of Technology

MBA

2011 - 2013

Awarded a $50,000 fellowship by the Legatum Center for Development and Entrepreneurship.

- Focused on Technology Entrepreneurship and Innovation
- Key courses: Linked Data Ventures (Tim Berners-Lee), Sustainability (Jason Jay), Macro-economics (Roberto Rigobon), Robust Optimization (Dimitris Bertsimas)
- Co-founded Kalibrr during studies, joined Y-Combinator
- Led MIT Technology Entrepreneurship Club
- Conducted research on emerging technologies in developing markets

McGill University

Undergrad and Master of Electrical, Computer and Software Engineering

2001 - 2006

Awarded both provincial scholarship by the FQRNT, and federal scholarship by the NSERC.

- Advanced coursework in Artificial Intelligence, Random Processes, Human Computer Interface, Game Theory, and Quantum Cryptography
- Master's Thesis under Shie Mannor (Canadian Chair of Machine Learning)
- Technical projects in robotics and machine learning
- Research in peer-reviewed journals
- Graduated with distinction

A Little More About Me

Alongside my interests in technology, design, sustainability, education, and finance, some of my other interests and hobbies are:

- Muay Thai, Jiu Jitsu, Yoga
- Meditation
- Card, board, and video games

Danny Castonguay - d@bld.ai - References on request